



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 11, 2015

### Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$107,839	25
Mednick, Scott E.	Professional Insurance Systems of Florida	\$75,761	17
Lemar, Mike	Sunshine State Agency	\$56,182	30
Hatton, Catherine E.	Long Island Insurance Solutions	\$51,235	33

### Platinum Producers (\$30,000 - \$50,000)

Borosak, William J. Jr.	Secure Future Financial Group	\$45,807	13
Ahlbum, Tim		\$43,656	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$32,751	9

### Gold Producers (\$10,000 - \$30,000)

Shackelford, Edward L.	The Assurance Group, Inc.	\$27,262	10
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$24,132	3
Wroblewski, Robert M.	SOS Insurance Group	\$22,471	8
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$19,292	2
Centerstone Insurance & Financial Svcs.		\$18,994	10
Clark, John W.	Senior Solutions Insurance Agency	\$17,818	11
Moraski, Matthew B.		\$17,601	1
Barta, Devin M.		\$17,388	5
Rapini, Duane M.		\$14,988	2
McGeoy, Jacob M.	Secure Benefits Alliance	\$13,463	11
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$13,399	9
LePage, Kenneth L. Jr.	LePage Insurance Agency	\$12,784	4
Jaffe, Joseph A.		\$12,744	1
Daniels, David K.	David K. Daniels & Associates	\$12,315	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$12,054	6
American Eagle Consultants, Inc.		\$11,787	11
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$10,704	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$10,152	2

### Silver Producers (\$5,000 - \$10,000)

Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$9,191	2
Schuler, James F.	Consumer Group Services, Inc.	\$8,903	3
General Agency Ins. Development Svc.		\$8,877	6
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$8,484	1
Ahlbum, Donna M.		\$7,620	3
Cleveland, Keith E.	Cleveland Insurance Agency	\$7,608	1
Heller, Mark	Heller Insurance Agency	\$7,608	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$7,606	4
Scoggins, Edith A.	Scoggins Insurance Agency	\$7,528	1
Blumetti, James W.		\$7,340	4
Edwards, Jackson IV		\$7,069	1
Maisonet, Joseph	Maisonet Insurance Agency	\$7,054	2
Pavone-Bahlkow, Valerie J.		\$6,900	3
Moyher, Joseph M.	Moyher Insurance Agency	\$6,804	1
Senior Services of North America, Inc.		\$6,744	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$6,700	1
Baacke, Brian W.	Baacke Insurance Agency	\$6,684	2
Colpitts, Walter W.		\$6,672	2
Bowes, Richard	Bowes Insurance Agency	\$6,636	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$6,598	3
Chacon, Cesar	The Insurance Hub	\$6,300	4
Jacobson, Sandy A.	Jacobson Insurance Agency	\$6,132	2
Fuller, Bret A.		\$6,048	1
Pollier, Robert L. Jr.	Senior Management Services	\$5,984	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,914	3
Benefit Plans of America, Inc.		\$5,914	3
Schwartz, Scott J.	Insurance Protection Services	\$5,690	1
McKnight, Robert J.		\$5,520	1
Premier Senior Marketing, Inc.		\$5,374	6
Catron, Edward A.		\$5,354	2
Futurity First Insurance Group, Inc.		\$5,304	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$5,243	3
Costa, John J.	Agent Services of America	\$5,016	2



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 11, 2015

Bronze Producers (\$2,500 - \$5,000)

Loebig, George J.		\$4,824	1
Norgard, Chad M.	Norgard Insurance Group	\$4,751	1
Garity Associates Brokerage Insurance Agency, Inc.		\$4,691	2
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$4,657	1
Alan, Stuart	Senior Care Insurance Center	\$4,356	2
Lerner, Stanford J.	Lerner Insurance Agency	\$4,332	1
Johnson, Jamie S.	Johnson Insurance Agency	\$4,239	2
Hoyek, Pete N.	Hoyek Insurance Agency	\$4,128	1
Natelson, Gerald B.	Natelson Insurance Agency	\$4,020	1
Arlein, David	Arlein Insurance Agency	\$3,948	1
Friedman, Michael D.	Friedman Insurance Agency	\$3,768	1
Neuschlos, Herman		\$3,764	1
Hirsch, Susan J.		\$3,694	4
Sikov, Barry A.	Sikov Insurance Agency	\$3,576	1
Poskanzer, Jay		\$3,568	1
Wardell, Phillip M.	Wardell Insurance Agency	\$3,564	1
Muni, Joseph P. Jr.	Muni Financial, Inc.	\$3,563	1
Malpigli & Associates Insurance Agency, Inc.		\$3,504	1
Duryea, Donald B.	Duryea Insurance Agency	\$3,408	4
Stanton, David R.	Gateway Insurance, Inc.	\$3,359	1
Haft, Gary S.	JMH Advisors, Inc.	\$3,276	1
Bennett, Don A. Sr.	Bennett Insurance Agency	\$3,196	1
Kimbrell, Kenneth S.	Kimbrell Insurance Agency	\$3,192	1
Dover, Kevin	Dover Insurance Agency	\$3,108	1
Moore, Joseph P.	Moore Insurance Agency	\$3,030	1
Athanas, Arthur W.		\$3,024	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$3,024	1
Olguin, Loren A.	Olguin Insurance Agency	\$3,012	1
Gluck, Chana F.	Gluck Insurance Agency	\$2,976	1
Thompson, Dorene E.	Thompson Insurance Agency	\$2,968	1
Brightstar Insurance Services, Inc.		\$2,964	2
Judah, Charles G.	MSIS, Inc.	\$2,964	2
Ballesteros, William A.	Ballesteros Insurance Agency	\$2,928	1
Empower Brokerage, Inc.		\$2,928	1
Slaughter, William		\$2,928	1
Riley, William E.	Riley Insurance Agency	\$2,844	1
Ritter, Craig J.	Ritter Insurance Agency	\$2,844	2
Schneider, Linda B.		\$2,844	1
Teller, Claire D.	All Vest Associates	\$2,844	1
Donnelly, Lori		\$2,832	1
Higgins, Suzanne M.	Higgins Insurance Agency	\$2,808	1
Slowik, John R.		\$2,784	1
Bowes, Barbara N.	Bowes Insurance Agency	\$2,676	1
Buck, James L.	Buck Insurance Agency	\$2,676	1
Brown, Matthew		\$2,640	2



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

January 11, 2015

#### Diamond Producers (\$20,000 & Above)

Rush, Timothy T.	\$51,629
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#### Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Jon	\$18,732	Daenzer, Christopher	\$17,601
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#### Gold Producers (\$10,000 - \$15,000)

Hatton, Catherine E.	\$14,332	Dibisceglie, Darrin J.	\$11,976
Ahlbum, Tim	\$14,076	Gilbert, Brian	\$10,932
Jaffe, Joseph A.	\$12,744	Ehrlich, Carl F.	\$10,704

#### Silver Producers (\$5,000 - \$10,000)

Sachs, Kerry	\$9,816	Saylor, Dexter R.	\$6,672
Blackburn, Kaila	\$9,624	Bowes, Richard	\$6,636
Holdren, Charles E.	\$8,686	Kahn, Rachel	\$6,552
Purificato, Anthony E.	\$8,484	Rapini, Duane M.	\$6,504
Sheldon, Paul T.	\$8,484	Sakharoff, Richard D.	\$6,384
Brown, Christopher	\$8,052	Graham, Christopher N., CLU	\$6,347
Primack, Neil E.	\$7,968	Holzman, Robert	\$6,287
Lampropoulos, Dan	\$7,872	Gratzon, Peter	\$6,207
Cleveland, Keith E.	\$7,608	Fuller, Bret A.	\$6,048
Heller, Mark	\$7,608	Ahlbum, Donna M.	\$5,976
Scoggins, Edith A.	\$7,528	Schwartz, Scott J.	\$5,690
Stevens, Ray	\$7,487	Jacobson, Sandy A.	\$5,688
Ranney, Eugene	\$7,128	Stevens, Jason	\$5,651
Edwards, Jackson IV	\$7,069	McKnight, Robert J.	\$5,520
Gordon, Aaron	\$7,024	Lemar, Mike	\$5,351
Gorden, Renee G.	\$6,876	Kempler, Gary S.	\$5,304
Moyher, Joseph M.	\$6,804	Chester, Susan L.	\$5,256
Slutsky, Frederick M.	\$6,791	Vertich, Mark	\$5,171
Kingsley, Beverly J.	\$6,756	Barta, Devin M.	\$5,027



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

January 11, 2015

Bronze Producers (\$2,500 - \$5,000)

Snow, Audrey	\$4,824	Kraus, Bernard	\$3,072
Norgard, Chad M.	\$4,751	Moore, Joseph P.	\$3,030
Decosta, James M.	\$4,716	Athanas, Arthur W.	\$3,024
Atwood, Susan E.	\$4,657	Reardon, John J.	\$3,024
Finkelstein, Sara	\$4,488	Olguin, Loren A.	\$3,012
Ottovegio, Xiomara	\$4,476	Gluck, Chana F.	\$2,976
Lowenstein, Dale R.	\$4,463	Thompson, Dorene E.	\$2,968
Book, Rachel A.	\$4,440	Friedman, Michael D.	\$2,932
Derevensky, Jackie	\$4,332	Rhames, Timothy C.	\$2,928
Caraballo, Marielsa	\$4,260	Slaughter, William	\$2,928
Hoyek, Pete N.	\$4,128	Johnson, Jacqueline K.	\$2,927
Holeve, Bernard B.	\$4,020	Strickland, John C.	\$2,904
Davis, June L.	\$3,996	Hall, James T.	\$2,844
Arlein, David	\$3,948	Heaslip, Christopher	\$2,844
Kamel, Makram E.	\$3,948	Rekas, Franklin	\$2,844
Bono, Peter F.	\$3,924	Riley, William E.	\$2,844
Friedman, Michael D.	\$3,768	Rosenberg, Nathan	\$2,844
Katz, David	\$3,768	Rotman, Johl K.	\$2,844
Vega, Louis R.	\$3,768	Schneider, Linda B.	\$2,844
Kolman, Robert	\$3,764	Teller, Claire D.	\$2,844
Vouyiouklakis, Stavros	\$3,764	Donnelly, Sean M.	\$2,832
Pirog, Patricia L.	\$3,732	Higgins, Suzanne M.	\$2,808
Hackmeier, Jeff D.	\$3,647	Klinck, Philip W.	\$2,784
Sturm-Chomout, Katherine M.	\$3,600	Slowik, John R.	\$2,784
Kerr, Ryan W.	\$3,588	Tantillo, Robert V.	\$2,771
Grossman, Phillip J.	\$3,576	Deross, William P.	\$2,724
Sikov, Barry A.	\$3,576	Duffie, Andre S.	\$2,712
Belhomme, Stefan	\$3,568	Larson, Donald D.	\$2,711
Doering, Robert J.	\$3,564	Bowes, Barbara N.	\$2,676
Wardell, Phillip M.	\$3,564	Buck, James L.	\$2,676
Muni, Joseph P. Jr.	\$3,563	Pavone-Bahlkow, Valerie J.	\$2,652
Minervini, Debra A.	\$3,528	Borosak, William J. Jr.	\$2,628
Ripley, John E.	\$3,528	Sam, Catherine M.	\$2,519
Malpigli, Frank W.	\$3,504	Geissinger, Charles L.	\$2,508
Barnes, Robert W.	\$3,494	Carrasquillo, Rudy D.	\$2,484
Boeck, Catherine W.	\$3,396	Davis, Paul L.	\$2,412
Stanton, David	\$3,359	Hixson, Linda L.	\$2,411
Spagnuolo, Francesco	\$3,286	Flynn, Robert A.	\$2,399
Colpitts, Walter W.	\$3,276	Chester, Lee J.	\$2,374
Haft, Gary S.	\$3,276	Chard, Dani L.	\$2,351
Kramer, Andrew	\$3,276	Dixon, Daniel B.	\$2,328
Pape, Anthony G.	\$3,276	Laughlin, James A.	\$2,328
Burke, April L.	\$3,211	Thomas, Sheila T.	\$2,328
Bennett, Don A. Sr.	\$3,196	Swanson, John	\$2,304
Kimbrell, Kenneth S.	\$3,192	Kahn, Peter S.	\$2,280
Selinger, William S.	\$3,191	Showalter, Harry R.	\$2,280
Dillow, David S.	\$3,108	Gutman, Yehudah L.	\$2,256
Dover, Kevin	\$3,108	Maisto, Stephen	\$2,256
Pierre, Roger	\$3,095		